WHOLESALE TERMS AND CONDITIONS (FROM WHOLESALE AGREEMENT CLAUSE 6 & 7)

1. Payment

1.1. A deposit equal to 10% (ten percent) of the Total Accommodation Cost is payable by the Tour Operator directly to the Hotel 60 (sixty) days prior to the commencement of reservation;

1.2. 28 (twenty eight) days prior to the commencement of the reservation, the Hotel must receive a further deposit of 40% (forty percent) of the Total Accommodation Cost together with the rooming list.

1.3. 14 (fourteen) days prior to the commencement of the reservation, (or on making the reservation if within 14 (fourteen) days), payment in full must be received by the Hotel.

1.4. Failing the above the Hotel shall not be obliged to honour any Reservations and may release the rooms for sale.

1.5. Protea reserves the right at its discretion to suspend the operation of the deposit, payment and cancellation terms and conditions as set out above, during peak periods, major events or period of high demand. The requirements to then guarantee the reservation will be appropriately communicated and will be enforced forthwith regardless of deposits already paid or due and credit facilities granted

2. Credit

2.1. Tour Operators who have prearranged credit facilities at Hotels may be requested to guarantee a Group arrival in writing and are required to settle accounts within 30 (thirty) days from the date of receipt of an invoice from the relevant Hotel.

2.2. Credit facilities within the Hotel may be obtained on application to the Hotel (subject to the sole and absolute discretion of the Hotel). Credit facilities must be finalised at least 2 weeks prior to the Event. The Hotel reserves the right to conduct credit checks or otherwise satisfy itself as to the solvency of the Client prior to providing credit facilities. The Hotel may at any time withdraw any credit facility, making any outstanding balance immediately due and payable.

3. Cancellation

3.1. All cancelations are to be made in writing to groups@proteahotels.com, failure to do so may result in the cancellation fee applicable being applied accordingly.

3.2. The Tour Operator undertakes to make payment to the Hotel of a penalty in an amount equal to 50% (fifty percent) of the Total Accommodation Cost in the event of the reservation being cancelled between 28 (twenty eight) and 15 (fifteen) days prior to the scheduled commencement of such reservation.

3.3. The Tour Operator undertakes to make payment to the Hotel of a penalty in an amount equal to 80% (eighty percent) of the Total Accommodation Cost in the event of the reservation being cancelled between 14 (fourteen) and 0 (zero) days prior to the scheduled commencement of such reservation.

4. Release

The Tour Operator shall be entitled, on written notice to the Hotel, to cancel, without penalty, 10% (ten percent) of Group rooms between 28 (twenty eight) and 1 (one) days before arrival